



## **Board of Directors**

July 28th, 2015, 1:30PM EDT

**No Consent Agenda**

### **A. Welcome & Call to Order - Elizabeth Sharp, President**

i. Meeting called to order at 1:33PM EDT

ii. In attendance: Beth Sharp, President, Sally Lawing, Vice President, Tim Sherman, Treasurer, Amy Austin, Secretary, Barb Renico, Director, Gerben Steenbeek, Director, Jack Vanderkooy, Director, Jason Tice, Executive Director

iii. Jack Vanderkooy identified a possible conflict of interest with the ABFP Testing in North America.

### **B. Secretary's Report - Amy Austin, Secretary**

i. Approval of minutes dated June 16th, 2015. Motion made by Mr. Vanderkooy to accept the minutes as presented. Motion seconded by Ms. Lawing. Motion passed unanimously.

### **C. Treasurer's Report-Tim Sherman, Treasurer**

i. Financial Report for Month End June 2015

Balance Statement

Total Assets: \$466,567.09

Total Liabilities: \$2,279.59

Total Equity: \$464,287.50

Total Liabilities & Equity: \$466,567.09

Profit & Loss-July 2015

June Income: \$41,729.41

June Expense: \$26,596.79

June Net Income: \$15,132.62

Profit & Loss-Year to Date

Income: 273,371.46

Expense: \$211,755.69

Net Income: \$61,615.77

ii. Motion made by Mr. Vanderkooy to accept the Treasurer's report as presented. Motion seconded by Mr. Steenbeek. Motion passed unanimously.



ii. The 2nd quarter KFPS bill has been paid and the appropriate credits have been applied. The total we have paid to them to date is approximately \$80,000 which includes the back fees of invoices for the Admin charges. The credits totaled \$25,000 and were applied to ABFP testing. So on the finances it will look as if we have paid the KFPS more money than budgeted, which is true, but we have also taken credits in a different line item. This will not be displayed totally in your June finances, as most of the accounting took place in July.

## **D. Executive Director's Report - Jason**

Mr. Tice reported our current membership numbers are 1494 members. Currently we are pro rating membership now for the remainder of the year. Mr. Tice reported there are currently 245 horses registered for the inspections. Mr. Tice is still missing several of the big breeders. Travel arrangements have been made for the judges. There has been one minor conflict with one flight. The site host does not like the arrival time, but didn't inform us of the distance between the site and the airport. At this time it is more expensive to change the flight than it would be worth. Contact with the site hosts has been going well and one judge has been communicating well with Mr. Tice regarding their needs. Mr. Tice reported he will be traveling to 3 west circuit inspections: Washington, Nevada, and Montana. Mr. Tice will utilize the airline credit from the stallion show to purchase the tickets. Mr. Tice will also be utilizing this time to visit the KWPN-NA office in Oregon to visit with their staff and review some items that need to take place. The KWPN-NA is paying for this portion of the trip. Mr. Tice reported Lauren will start back in school on August 24. She will now only be available 2 days a week. Mr. Tice is going to maintain her employment for the time being and see how this works through the Fall. Mr. Tice will also continue to utilize Jessica for 8-12 hours a week. Both enjoy working with each other and the office is running smoothly. If Mr. Tice finds this is not working, he will make the necessary changes. Mr. Tice reported there are currently no DNA issues. Mr. Tice is continuing to work with Schleese Saddles regarding their sponsorship. They are very interested in continuing the partnership and he feels confident that a sponsorship package will be reached soon. Mr. Tice has not been able to get in touch with Kensington Protective Products. Their sponsorship at this point has expired. Mr. Tice reported we do have it budgeted for \$12,500 in sponsorships this year. At this point we have \$0. Mr. Tice inquired if anyone have any suggestions? It is now time to start thinking about budgets. Please reach out to your committees for various budgetary items for 2016.

Mr. Tice will be once again traveling back to Iowa State University again in October to present to a class of equine students. This presentation is done with the Fenway Foundation for Friesian Horses. The dates for the presentation are Oct. 12-13. On day 1 we will present the Friesian horse to the students during their lab portion. On day 2 we will present careers in the equine industry as well as cover health concerns in general to horses. Dr. Fox will be available for this portion.

## **E. Committee Reports**



a. Education Committee- Mr. Sherman presented the minutes dated 6.18.2015 & 7.16.2015

i. Education Committee Survey review-Mr. Sherman presented the responses to the survey

b. Health Committee- Ms. Austin presented the minutes dated 6.26.15

c. I.T. Committee- Mr. Tice presented the minutes dated 6.30.15 & 7.13.15

d. Keuring Committee- (Beth) Ms. Sharp presented the minutes dated 7.7.15

## F. Review Items

**a. B Book II-** Mr. Vanderkooy presented information from some of the stallion owners regarding the issue of BBook II. Ms. Lawing reported that in order for FHANA to change this we would just need to make a Rules & Regulation change, this does not need a membership referendum. Mr. Tice reported the following on Bbook II horses that have been registered in the past 3 years.

2012-31

2013-32

2014-41

This item has been tabled until a later meeting

**b. Lease/move-** Mr. Tice reported Our office move is complete. We are all settled in and getting situated. The membership was very understanding to the process. The new office fits our needs perfectly. The floor plan is more open and gives everyone access to outside windows. We did down size some of our furniture including office table, couch, ottoman, file cabinets, and a shelf. All items were sold and the income applied to office operations. We are in need of replacing 2 desks and he has been looking at various supply stores/furniture stores to find something reasonable but good. Current desks did not make move very well. Mr. Tice will keep you posted on what he finds in regards to desks.

**c. KWPN-NA-**Mr. Tice reported an agreement has been reached with the KWPN-NA. Mr. Tice presented the agreement to share services. At this point Mr. Tice is working hourly for them to help negotiate a few plans for the future.

## G. Discussion Items



**a. Michigan ABFP-** Mr. Vanderkooy reported that he has visited with Ms. Posthumus about continuing on as the trainer for our ABFP training. Mr. Vanderkooy reported that Alfonse (?) from the Netherlands is available to assist with the training and helping Ms. Posthumus in the training of the possible horses. Mr. Vanderkooy reported that both Tonjes 459 and Wybren 464 both need 20 offspring to be tested. Mr. Vanderkooy felt confident that Ms. Posthumus would be able to accommodate 10 of these horses.

**b. Proposed first FHANA Mare Championship combined with 2016 IFSHA National Show-**Mr. Vanderkooy reported that he is in preliminary discussions with the International Friesian Show Horse Association (IFSHA) regarding a mare championship during their World Show. Mr. Vanderkooy reported that he has had mixed reactions from the IFSHA Board of Directors but has continued his discussion with Bruce Griffin. One suggestions would be for FHANA to sponsor the show at a minimum of \$2,500.00 then IFSHA will consider this and Mr. Vanderkooy guaranteed that that FHANA will support this. Mr. Vanderkooy is prepared to donate the money to FHANA from Kettle Creek Friesians in order to make this happen.

## **H. Action Items**

## **I. Board Round Table Discussion**

## **J. Good of the Order**

- a. Next Board Meeting
  - i. Date - Tuesday August 18th, 2015 at 1:30PM EDT

## **K. Adjourn**

i. Motion made by Ms. Lawing to adjourn the meeting. Motion seconded by Ms. Austin. Meeting adjourned at 3:07PM EDT.