



Board of Directors

August 18th, 2015, 1:30PM EDT

No Consent Agenda

A. Welcome & Call to Order - Elizabeth Sharp, President

i. Meeting called to order at 1:34PM EDT

ii. In attendance: Beth Sharp, President, Sally Lawing, Vice President, Amy Austin, Secretary, Tim Sherman, Treasurer, Barb Renico, Director, Gerben Steenbeek, Director, Jack Vanderkooy, Director, Jason Tice, Executive Director

iii. Mr. Vanderkooy identified the ongoing possible conflict in the agenda in regards to Offspring Testing.

B. Secretary's Report - Amy Austin, Secretary

i. Approval of minutes dated July 28th, 2015-Motion made by Mr. Vanderkooy to accept the minutes as corrected. Motion seconded by Ms. Renico. Motion Approved Unanimously.

C. Treasurer's Report-Tim Sherman, Treasurer

i. Financial Report for Month End July 2015

Balance Statement

Total Assets: \$453,777.55

Total Liabilities: \$15,564.02

Total Equity: \$438,213.53

Total Liabilities & Equity: \$453,777.22

Profit & Loss-July 2015

Total Income: \$69,476.24

Total Expense: \$107,775.84

Net Income: \$(38,299.60)

Profit & Loss-Year to Date

Total Income: \$342,847.70

Total Expense: \$307,305.90

Net Income: \$35,541.80

Mr. Sherman pointed out that we have fallen short in our net income year to date by approximately \$30,000.00. This is in our expense area line items Inspection, Judging, and KFPS expense. Mr. Sherman felt that the inspection items is a timing issue. Mr. Sherman reported that judging is over due to increased ABFP expenses and some portions of the testing not being reimbursed by the KFPS. Mr. Sherman reported that the KFPS expense is over due to catching up on a portion of the KFPS bill that was not budgeted for from back expenses that FHANA recently agreed to pay. Mr. Sherman reported that all of our income is ahead of where we should be year to date.



i. Motion made by Mr. Vanderkooy to accept the Treasurer's report as presented. Motion seconded by Mr. Steenbeek. Motion Approved Unanimously.

D. Executive Director's Report - Jason

Mr. Tice reported at this time we have 595 inspection entries with approximately 15 entries pending various items. We also have 41 IBOP entries with 4 of those entries being driving IBOPS. Mr. Tice reported the individual site numbers to the FHANA Board. On average we do see about 3-5 entries after the \$300 late fee is applied... As far as the office is concerned Mr. Tice reported they are ready and slowly getting items put together. The KFPS will start to send us the entries for the programs at the end of the month. As of right now we have no DNA issues. The office will be closed on Friday September 3rd while Mr. Tice attends an inspection in Ohio for the KWPN-NA. Lauren is now only available Tuesday and Thursday throughout the Fall and will be working on both of those days.

E. Committee Reports

a. AGM Committee-(Jack) Mr. Vanderkooy presented the minutes dated 8.10.15

b. Mr. Tice presented information regarding 2017 FHANA AGM located in Lexington, KY March 3-4, 2017. After discussion it was determined to request from the hotel to see if we can scale down the contract for 2017.

c. Stallion Committee-(Beth) Ms. Sharp presented the minutes dated 8.13.15

d. I.T. Committee-(Jason) Mr. Tice presented the minutes dated 7.27.15

i. New Website financing- A proposal was hoped to have been ready by the July meeting, but with some interfacing issues and trying to work out those issues that has not been completed yet. But there is work being done by both Beckie LaSalle and Webvanta. We have recently received our first invoice totaling \$3,900. Where is the money coming from to pay for this project? It was suggested that the money should come out of one of our CD's. Jack inquired if we could use the funds left over from the 25th Anniversary and if Mr. Kelnhofer would agree that this is a worthy project to utilize those funds. Mr. Tice agreed to ask Mr. Kelnhofer.

e. Keuring Committee- (Beth) Ms. Sharp presented the minutes dated 8.12.15

F. Review Items



a. **B Book II**-(Jack) Jack to update the members of the Board on his discussion with the various stallion owners. Update on Bbook II horses that have been registered in the past 3 years.

2012-31

2013-32

2014-41

i. It has been agreed to table this item until a further meeting yet to be determined.

b. Proposed first FHANA Mare Championship combined with 2016 IFSHA National Show-(Jack) Mr. Vanderkooy reported that the International Friesian Show Horse Association (IFSHA) is in support of this for 2016.

G. Discussion Items

a. Phone System-(Jason) This past week the phone server shut down. The current server was purchased in 2007. We have configured the server to work temporarily but no telling how long the internal pieces will be good and it will continue to run. To fix this properly, it will cost approximately \$400 but once again we need to think about the internal pieces going bad. I had this on the radar as a budget item for 2016 when the server went down earlier this year. Unfortunately we are not going to make it until 2016. Please review the 2 quotes we have received. The first quote Fonality is the company that we currently use for our server. The second quote is from Windstream for a "Cloud Service". This service would increase our Windstream bill by about \$120/month over the course of 3 years.

H. Action Items

b. Motion made by Mr. Vanderkooy to accept the new phone proposal based on Jason's recommendation. Motion seconded by Ms. Lawing. Motion Approved Unanimously.

c. Motion made by Mr. Vanderkooy to accept the proposal to host the 2017 FHANA AGM in Lexington, KY Motion seconded by Mr. Sherman. After additional discussion, it was determined to sign a scaled down version of the contract and add rooms at a later date. Motion Approved Unanimously.

I. Board Round Table Discussion

J. Good of the Order

a. Next Board Meeting

i. Date - Monday September 14th, 2015 at 1:30PM EDT

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K. Adjourn

i. Motion made by Ms. Lawing to adjourn the meeting. Motion seconded by Ms. Austin. Meeting adjourned at 3:17PM EDT.