



## Board of Directors

June 20th, 2017, 1:30PM EDT

### A. Welcome & Call to Order - Dr. Rosanne Palermo, Vice President

i. In attendance: Mr. Jack Vanderkooy, President, Dr. Rosanne Palermo, Vice President, Mr. Eric Smith, Secretary, Ms. Jennifer McClelland, Treasurer, Ms. Amy Austin, Director, Ms. Barb Renico, Director, Mr. Gerben Steenbeek, Director, Mr. Jason Tice, Executive Director

ii. Dr. Palermo presided over the meeting while Mr. Vanderkooy is out of the country

iii. Mr. Vanderkooy identified that he has mares entered in the Central Mare Show and this may be viewed as a Conflict of Interest in regards to discussion about the Mare Show Committee report.

### B. Secretary's Report - Eric Smith, Secretary

i. Mr. Smith presented the Minutes dated May 16th, 2017. **Motion made by Mr. Smith to accept the minutes as changed. Motion seconded by Ms. Renico.** A brief discussion took place regarding the minutes with suggested changes. **Motion approved to accept the minutes as changed.**

### C. Matters arising from the Minutes

i. There are no matters from the minutes

### D. Correspondence

i. Anna Osinga Email (For Information Only) (Jack)-The board was satisfied with the response to Ms. Osinga. No further discussion was needed.

ii. Kimberly Perkins Letter/Roark (Jason) Mr. Tice presented the letters received and sent to Ms. Perkins. The last letter submitted was received from legal representation on Ms. Perkins' behalf requesting mediation. Mr. Vanderkooy inquired if the FHANA Rules and Regulations refer to the KFPS being ultimately responsible for the decisions regarding stallion approval. Mr. Tice reported that the FHANA Rules and Regulations are clear; the KFPS makes all determinations on stallion approval. After a brief discussion, it was determined that Mr. Tice contact the FHANA attorney to respond to Ms. Perkins.

### E. Treasurer's Report-Jennifer McClelland, Treasurer

i. Ms. McClelland presented the financial statement for May 2017

Balance Statement:

Total Assets: \$444,845.61



Total Liabilities: \$527.89  
Total Liabilities & Equity: \$444,845.61  
May 2017 P & L  
Total Income: \$59,925.26  
Total Expense: \$33,091.04  
Net Income: \$26,834.22  
YTD 2017 P & L  
Total Income: \$292,862.89  
Total Expense: \$153,170.46  
Net Income: \$139,692.43

Ms. McClelland reported that there is a substantial increase in income. Registrations and imports are also up over last. Some registrations may only be early entries based on website access and 30 day late fees. Our William Blair investment gained approximately \$9,700.00 since January 1, 2017 which is the best gain we have seen on the investment since invested in 2013. Ms. McClelland will be reporting on this in the next issue of the Friesian magazine. A question was asked if the William Blair portfolio makeup should be readjusted based on investment goals. There are funds for offspring testing. \$3000 was transferred on June 1<sup>st</sup> instead of May 31<sup>st</sup>. This will show up in June's report. **Motion to accept the Treasurer's report. Motion seconded by Ms. Renico. Motion Approved Unanimously.**

## F. Executive Director's Report - Jason

Mr. Tice reported our current membership total is 1266 which is down 145 from 2016. Mr. Tice reported that FHANA attended a new Expo called the Mane Event (new in this area) in Scottsdale, AZ. FHANA member Adrienne Xagoraris took care of the event on FHANA's behalf. She demonstrated her horse daily and took care of manning the FHANA booth. Hopefully we can build on this event for years to come. Mr. Tice reported the Pony Club has extended our current discounted rent until August. Details are still being worked out with Kentucky Equine Education Project (KEEP) for a long-term solution. Pony Club does not want FHANA to go anywhere and is doing everything they can to work with FHANA. Mr. Tice reported as of today we have 57 inspection entries which may seem low, but is on par for this time of year. Mr. Tice reported on his brief trip to Utah to visit Young Living Farms and see Wybren 464. He added that this is an eager farm and ready to get more involved in the association in any way they can. Dr. Palermo asked about the ABFP testing that still needs to take place. Mr. Tice reported that Wybren 464 still needs to have one offspring tested. The KFPS ABFP testing is taking place and that Ms. Markey would be taking care of the expense.

## G. Committee Reports

i. Inspection Committee (Eric) Mr. Smith presented the minutes dated 6.13.17. Ms. McClelland asked what was being done to cut down on the travel expenses. Mr. Tice reported that the judges are traveling by car where applicable.

a. Review April 5th, 2017 minutes accepted as information.

b. Runner Waiver form-Mr. Smith presented a waiver that the committee is recommending. Accepted as voluntary use and will be sent to each site host.

ii. Central Mare Show Committee (Rosanne) Dr. Palermo presented the minutes dated 6.8.17. A couple of members inquired about sending out invitations and feel this may put 2nd premium mare owner's expectations too high. Dr. Palermo reported that they could potentially win their class and that this was important to include them as part of the invite. Ms. Renico thought this would help put some interest into the show and excitement and help members to see the quality difference between 2nd, 1st, crown, and model horses. Mr. Steenbeek stated his concerns for displacing entries from local inspections. Ms. McClelland inquired if the show would be self-supporting or if FHANA would be paying for the event. Dr. Palermo commented that the goal is to be self-sustaining and we are currently trying to gather sponsorships. Any funding will require board approval beyond the \$650 carryover funds.

iii. ABFP/Stallion Committee (Rosanne) Mr. Vanderkooy presented the minutes dated 6.1.17

a. ABFP Budget-Mr. Vanderkooy presented the budget for the ABFP event broken down between Michigan and California. The proposed ABFP budget identifies \$22,000 FHANA contribution which is collected from breeding fees. Training fees are capped. Lodging and stabling are locked in. The expense side is under budgeted but is still cost neutral to slightly income positive. This budget is different than the approved FHANA budget for 2017 with one of the discrepancies being the number of horses. The approved budget proposed 20 entries where the final plan only allows 18. Ms. McClelland asked if there was a deadline to get horses signed up since we know Data 477 offspring are scarce. Mr. Vanderkooy reported that it is FHANA's responsibility to make sure that we have all the necessary horses. If we need to open the testing to other horses outside of the stallions needed, then we will do this when and where necessary. See ABFP budget proposal addendum.

iv. Health/Education Committee (Rosanne) Dr. Palermo presented the minutes dated 6.7.17. The KFPS will be assisting with the Education Week but it is yet to be determined how much they are willing to help with. The cost of the event will be determined by the number of attendees but is capped at 15 entries. This is a cost neutral event. Dr. Palermo reported the webinar was a success and she was very thankful that Mr. Hellinga was able to do the webinar.

a. Recap Webinar with Ids Hellinga



v. AGM Committee (Jennifer) Ms. McClelland reported no Minutes were provided from the meeting that took place on June 14th, 2017. The committee discussed putting the committee on hold until Oct. Currently Speakers include Petra Zeulen & Doeke Hoekstra. Discussion will take place with the KFPS stallion jury to see if they would be interested in presenting at the AGM. The committee will start up again in Oct. and in the meantime will have discussions via email as necessary.

vii. Rules & Regulations Committee (Eric) Mr. Smith presented the changes to section 5 of the Rules and Regulations. After a discussion, it was determined the committee would revisit the changes and represent at the next meeting.

a. Sport Elite Predicate-Mr. Smith presented the verbiage for the Sport Elite Predicate under 3.3.8. Mr. Vanderkooy suggested that we clarify this predicate is only available to riding dressage. Mr. Smith will represent this at the July meeting. Mr. Tice will handle the applications the same way that he handles the current Sport Predicate.

## H. Review Items

i. Letter from Friesian Heritage Horse regarding new DNA procedures (Jason) Mr. Tice presented a letter from the Friesian Heritage Horse regarding the DNA policy that FHANA has implemented. Ms. Austin inquired how many requests the FHH has submitted. Mr. Tice reported that they have requested over 75 from November to April. It was determined that we would continue to follow the procedures that were approved at the April 2017 Board of Directors meeting and respond to the FHH accordingly.

ii. New Hydrocephaly & Dwarfism Testing Procedures- (Jason) Mr. Tice presented the following new rule from the KFPS: all new star mares and non-star mares that have had a foal (from 2017) will have to be tested for hydrocephalus and dwarfism. Mr. Vanderkooy suggested that FHANA implement this new rule in January, 2018. This will allow FHANA the opportunity to properly include this in our Rules & Regulations. This will be sent to the Rules and Regulations Committee for implementation with the item dated as of Jan. 1, 2018.

## I. Discussion Items

i. New Chapter Applications (Rosanne) Please review the 2 new chapter applications

a. Mountain Time Friesian Chapter (Jack) **Motion by Mr. Vanderkooy to accept the application for the Mountain Time Friesian Chapter. Motion seconded by Ms. Renico.** A discussion took place regarding the requests. Mr. Smith asked about the previous Colorado Chapter. Mr. Tice reported that they dissolved several years ago. **Motion Approved Unanimously**



b. West Coast Friesian Horse Club (Jack) Motion **by Mr. Vanderkooy to accept the application of the West Coast Friesian Horse Club. Motion seconded by Ms. Austin.** A discussion took place regarding this request and it was reported that this requesting group has been a club for the past 4 years. The club stated their application fulfills all the rules and regulations currently in place. **Motion Approved Unanimously.** Ms. Renico was absent for this vote.

ii. FMC Chapter Request (Rosanne) Dr. Palermo presented the letter from the FHANA Member Council to suspend all Chapter applications for 120 days. Ms. Austin asked if they had a reason why the FMC is making the request. Mr. Vanderkooy reported that he asked this question of the FMC and did not get a response back, but he felt that the FMC is considering changing the qualifications to become a chapter. **Motion by Mr. Vanderkooy to accept the request from the FMC. Motion seconded by Ms. McClelland. Motion approved unanimously.**

## **J. Board Round Table Discussion**

i. Mr. Tice reported that all 12 months have been sold for the 2018 calendar. The goal is to have the calendar completed and ready for distribution by late November with membership renewals.

ii. Ms. Austin inquired about the KFPS clothing line. Ms. McClelland reported that the membership is in favor and the committee is looking into the logistics, costs, and other considerations. The marketing committee will take back the on-line apparel idea and make a recommendation and report at the next meeting.

## **K. Good of the Order**

- i. Next Meeting July 18th, 2017 at 1:30PM EST
- ii. Future Meeting August 15th, 2017 at 1:30PM EDT

## **L. Adjourn**

- i. **Motion by Mr. Steenbeek to adjourn.**



## ABFP Proposed Budget

Michigan 10 horses

### Income:

Stallion Owner:	\$13,500.00
Offspring Owner:	\$5,000.00
FHANA Contribution:	<u>\$12,000.00</u>
Total:	\$30,500.00

### Expenses:

Judges:	\$4,000.00
Training:	\$11,200.00
Lodging:	\$1,500.00
Stabling:	\$12,000.00
*Flight for Alfons	<u>\$1,200.00</u>
Total:	\$29,900.00

California 8 horses

### Income:

Stallion Owner:	\$10,800.00
Offspring Owner:	\$4,000.00
FHANA Contribution:	<u>\$10,000.00</u>
Total:	\$24,800.00

### Expenses:

Judges:	\$4,000.00
Training:	\$8,600.00
Lodging:	\$1,500.00
Stabling:	\$9,280.00
*Flight for Martinus (OH to CA)	\$600.00
*Flight for Assistant (AMS to CA)	<u>\$1,200.00</u>
Total:	\$25,180.00

Total Income:	\$55,300.00
Total Expense:	\$55,080.00



2017 FHANA Approved Budget:

Income:

ABFP Inspection	\$56,000.00
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Breeding fee: \$20,000; Stallion Owner Contribution: \$26,000; Offspring Owner Contribution \$10,000. Expense expected to be \$56,000 per stallion. This is a new income/expense item and needs to be looked at closely.

Expense:

ABFP Testing/Offspring Approval	\$45,000.00
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Expenses associated with ABFP Testing: \$10,000 for travel and \$35,000 Training.