

Board of Directors Minutes

October 25th, 2016, 1:30PM EDT via Teleconference

A. Welcome & Call to Order - Sally Lawing, President

i. In Attendance: Sally Lawing, President, Dr. Rosanne Palermo, Vice President, Tim Sherman, Treasurer, Jack Vanderkooy, Secretary, Barb Renica, Director, Gerben Steenbeek, Director, Amy Austin, Director, Jason Tice, Executive Director

ii. Conflicts of Interest-No conflicts of interest were identified for this meeting.

B. Secretary's Report - Jack Vanderkooy, Secretary

i. Mr. Vanderkooy presented the minutes dated September 13th, 2016 for approval. Ms. Lawing suggested a few changes and it was determined that one of the items would be changed and approved via email. Motion Made by Mr. Vanderkooy to approve the minutes as changed while leaving out Review item II. Motion seconded by Dr. Palermo. Motion approved unanimously.

C. Treasurer's Report-Tim Sherman, Treasurer

i. Balance Sheet as of August 31, 2016

Total Assets: \$416,563.37
Total Liabilities: \$2,341.14
ii. Profit & Loss August 2016
Total Income: \$80,320.02
Total Expense: \$110,657.51
Net Income: \$(30,337.49)

iii. Profit & Loss Year to Date August

Total Income: \$474,663.18 Total Expense: \$410,845.41 Net Income: \$63,817.77

iv. Balance Sheet as of September 30, 2016

Total Assets: \$392,343.94
Total Liabilities: \$2,591.49
v. Profit & Loss September 2016
Total Income: \$16,736.83
Total Expense: \$42,770.13

Net Income: \$(26,033.30)

vi. Profit & Loss Year to Date September

Total Income: \$491,400.01 Total Expense: \$452,052.02 Net Income: \$39,347.99



Mr. Tice went into detail regarding the most recent KFPS bill, it is higher than normal due to timing, but there are also some new expenses that are appearing based on the data that is now appearing with the use of the database and FHANA using the equis database. This is also due to the "Associate" members that were not entered in the old system. Mr. Vanderkooy inquired about the extra income that is showing on our P & L's and Mr. Tice responded that this is income that is being entered from the ABFP. This fee was unbudgeted as part of 2016, but there is also an expense associated with it. Mr. Sherman reported that the Finance Committee is aware of these changes and will be coming back with suggestions for the Board to review. Motion made by Mr. Vanderkooy to accept the financials for both August and September 2016. Motion seconded by Dr. Palermo. Motion approved unanimously.

D. Executive Director's Report - Jason

Mr. Tice reported the inspections have come and gone and he will start the planning for 2017 just as soon as we complete the recap of the 2016 season. There were 652 horses entered in the inspections. This is slightly up from 2015 which saw 646 horses entered for the inspections. Ms. Lawing inquired what amount the KWPN-NA is currently paying in rent. Mr. Tice reported they pay approximately \$1,200.00 per month. We unfortunately do not know how long they will continue to rent from FHANA. Mr. Tice reported that he has cleared up all current DNA issues.

E. Committee Reports

i. Keuring Update (Jack)-Mr. Vanderkooy gave a brief recap of the site host meeting. Minutes from this meeting will be available at a later date. Mr. Vanderkooy reported that we had 11 of the 19 sites represented during the meeting. Issues discussed were the triangle, Champion ribbons, and a comment was made regarding IBOPS and having the information available if the horses have completed an IBOP. Mr. Vanderkooy also reported that he received good comments regarding the runners and he looks forward to assisting with the planning again in 2017. Mr. Vanderkooy did bring up the issue with liabilities in regards to the runners and he feels in the future we could have each of the runners sign a waiver of liability for each site. The committee will look into this further.



- a. Future Keurings/handling (Amy) Ms. Austin brought up an issue regarding fees being charged by the various sites. Some locations charge chapter members a fee and those who are not involved in the chapter receive a different fee. The members are finding this unacceptable. Mr. Vanderkooy reported that in his chapter you are required to be a member of his chapter in order to attend their inspection. A discussion took place regarding this and it was suggested that the inspection committee take this up and discuss and make a recommendation back to the board. The board discussed how to better handle disturbances at an inspection. Several suggestions were discussed, but thought this was better suited to be handled by the inspection committee.
- b. BBI horse entered in Michigan-Mr. Tice reported Some members questioned the judging of a B Book I filly shown in Michigan. The filly was sired by Fridse and received a second premie. B Book I horses sired by approved stallions ARE eligible to be inspected, and this should be encouraged. Our Rule 3.6.1.1 provides that B Book I mares and geldings can be considered for star status, so obviously they can be judged.
 - ii. Central Mare Show (Sally) Ms. Lawing presented the minutes dated 10.13.16
- a. Ms. Lawing reported that there was a profit of \$661 from the event. This money is to be carried forward for 2017. Overall the event was a success. It was suggested by the Executive Director of the International Friesian Show Horse (IFSHA) that they give FHANA Friday evening to have our event and complete it over the course of one evening. Ms. Lawing reported that the committee will continue to work with IFSHA and their committee.
- iii. Annual General Meeting Committee (Tim/Jason) Mr. Sherman presented the committee minutes. Mr. Tice reported that several items have changed in the schedule. The committee would like to move the interactive lab to be on Thursday evening as part of the "Meet & Greet". On Friday the committee would like to bring in Doeke Hoekstra and Dr. Timoney from the University of Kentucky and both would speak on Friday. Ms. Lawing inquired about the use of horses for the event. Mr. Tice reported that horses will be used during the events on Saturday morning.
- iv. Sports Committee (Gerben) Mr. Steenbeek presented options for the awards to be used as part of the Ride & Drive Program. Mr. Vanderkooy inquired why the committee is not making a recommendation instead they are asking for the boards input? Overall the board felt it was best to have the committee come back with a proposal but suggested that \$500 be included as part of the 2017 budget.
- v. Rules and Regulations Committee (Dr. Palermo)-Dr. Palermo presented the changes to section one of the Rules and Regulations. Ms. Renico reported that this document has not been renumbered, it was determined that the committee wanted to make sure the board was good with the changes before additional work was completed. Mr. Vanderkooy suggested that a final copy of the changes be submitted at the next meeting.



vi Marketing Committee (Amy)-Ms. Austin reported that the committee has met and the member who was in charge with the member survey has resigned from the committee. The committee decided to not participate in a Horse Illustrated ad because the expense exceeded the budget. The committee is looking to design a new ad for future publications that would display the overall uses of the horse. The committee is looking into designing a promotional video to be used at expos and on the website to promote the breed.

F. Review Items

- i. FHANA Member Council-(Jack) Mr. Vanderkooy reported that he has spoken with Ms. Angie DuPuydt and Mr. Scott Kelnhofer from the FHANA Member Council and they have agreed in terms to the language of the endorsement. Motion made by Mr. Vanderkooy that the FHANA Board accept this endorsement in regards to the Friesian Member Council. Motion seconded by Ms. Austin. Motion approved unanimously. The next step is to pass this along to Mr. Will Bron and have him discuss this with the council and their members.
- li. Miller Grievance-(Tim/Dr. Palermo) Ms. Lawing reported that this issue has been resolved and she will draft a letter to be sent to the appropriate party.
- iii. ABFP Update-(Dr. Palermo) Dr. Palermo reported that all of the horses have arrived and that Wybren 464 needs two additional offspring to complete his testing. Dr. Palermo brought forward a request from the DeBoers to have their stallion tested in Michigan. Mr. Steenbeek suggested that the ABFP judges view him while they are in Michigan. It was determined to have the judges view him while they are in Michigan with the understanding that he would still need to travel to California to be tested at which point he could still be dismissed. Mr. Tice will look into this option and respond appropriately.
- iv. Board of Directors Election (Jack) Ms. Vanderkooy reported the election is on schedule.

G. Discussion Items

i. Hydrocephalus & Dwarfism testing (Jason) - Mr. Tice reported that this item can be tabled until the next meeting. Ms. Lawing inquired how soon can this testing be done in North America? Mr. Tice reported that there is still one test that has not been published yet in North America but once it is, then we can proceed with the testing here in North America.



- ii. Associate Members (Jason) Mr. Tice reported that this item can be tabled until a recommendation can be made from the Finance Committee.
- iii. Volunteer of the Year (Jason) Mr. Tice reported that it is now time to think about who they would like to nominate a member and identifying that person as the 2016 Volunteer of the Year.
- iv. 2017 KFPS Stallion Show (Sally) Ms. Lawing reported that the following members will be attending: Ms. Lawing, Dr. Palermo, Ms. Sherman, Mr., Steenbeek, and Mr. Vanderkooy. Mr. Tice reported the meeting with the KFPS will take place on Friday at 8:30AM. Ms. Lawing inquired about the Meet & Greet and it was determined that she would contact Mr. Bron to see if he is interested in putting this event together during the show for Thursday evening.
- v. Bylaw Change (Sally) Ms. Lawing presented a change to the Bylaws. It was suggested by Mr. Steenbeek that term limits be established for board members. Motion made by Mr. Steenbeek to accept the proposal. Motion seconded by Dr. Palermo. Motion approved unanimously. Ms. Lawing will assist with the language to be included on the upcoming ballot.

H. Board Round Table Discussion

i. Mr. Tice reported that the AGM committee would like to hold the 2018 AGM in Grand Rapids, Ml. Ms. Renico asked if any other chapter requested to hold the AGM. It was determined to table this item for further discussion.

I. Good of the Order

- a. Next Board Meeting
 - i. Nov. 15th, 2016 at 1:30PM EST
 - ii. Future Meeting Dec. 20th, 2016 at 1:30PM EST

J. Adjourn